

Dear Paul

Eaves & Co

Being a sole practitioner can be both very lonely and very challenging, especially when faced with difficult situations, such as less than straight forward solutions to complex tax issues.

Paul, we have known each other now for as long as I have been in this BNI chapter, and you have come to my rescue on more than one occasion, providing much needed assistance when required, and, in the absence of any in-house specialist tax resource, I have no hesitation in introducing you to my important clients as my firm's tax advisor, and this in turn enables my firm to compete on an equal footing with the larger competition.

I have now introduced you to a number of my key clients and hopefully will be introducing you to many more. I look forward to continuing our working relationship.

Needless to say, I have no hesitation in recommending the services of Eaves & Co to other accountants in sole practice.

Yours sincerely
For Morton Smithies



John Smithies